

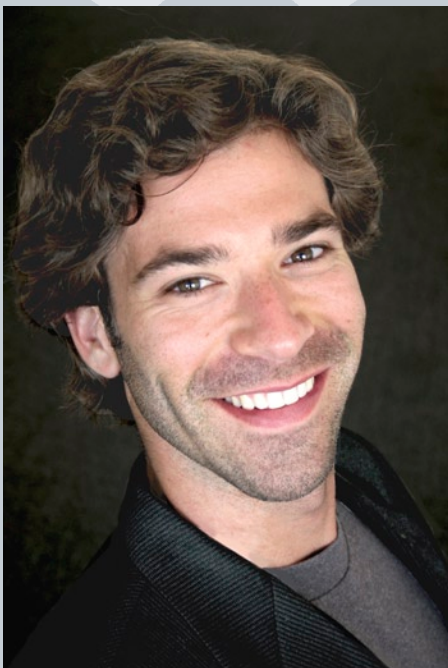
www.pmi-oc.org

www.pmi.org



January 10 Dinner Meeting

Join **Lindon Crow**, a youthful and passionate guest speaker from Productive Learning and Leisure, LLC, as he asks an intriguing question.



Does Your THINKING Limit Your Success?

Learn to see the correlation between your thoughts and the limited results in your life.

Lindon Crow will show how you can have the things you want in life, or how you can continue to cling to your excuses for not achieving your desired results.

Lindon believes that the right choice is always present, but often clouded with false beliefs and unjustified assumptions.

He will demonstrate how you can become aware of these beliefs and assumptions and make the choices that lead to an extraordinary life.

[Click here to register.](#)

2011

Board of Governors

Stephen June, PMP

President

Alvin Joseph, PMP

VP of Operations

Nora Goto, PMP

VP of Communications

Robbin MacKenzie-Thomas

VP of Administration

Richard Nalle, PMP

VP of Strategic Planning

Gregory Scott, PMP

VP of Finance

Sylvan Finestone, PMP

Past President

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A New Year's Resolution: Take a Chance

Year after year, many of us make New Year's resolutions:

lose weight, change jobs, retire, or take a long vacation.

I have a New Year's resolution for both the chapter leadership and members; take a chance and do something different. We go to a typical dinner meeting. We attend a few advanced topic seminars. We hold an annual development conference. We support SoTeC. Of course, the chapter needs to present these kinds of events. But, is there a better way? Or, are there other options that can be beneficial to the members?

Keeping the chapter's mission of providing value to the members in mind, the current board has begun to make changes.

We initiated a joint venture to provide Agile training last spring. We created a joint session with Dale Carnegie for soft skill training for project managers. We began holding free networking events in addition to the standard dinner meetings.

We held a Christmas party/networking session in December instead of the regular dinner meeting. We created a presence in the social networking arena, namely our Facebook page, and Twitter and LinkedIn accounts.

A new board is about to be installed, and for the first time ever, there will not be a sitting or designated president at the outset. The new board members will negotiate with each other to determine what roles are to be played by what members.

My challenge will be to continue and expand this trend. We need to seek out and try new things. But, there are only seven of us on the board. There are nearly 1,700 members. Each member probably has at least one idea to increase value.

My challenge is to explore other ways to provide value. Greater use of online delivery mechanisms to offer PDUs could be an option. We need to find a more generous way to recognize and reward volunteers. We must find better ways to engage the members on a regular basis.

We have sufficient resources to try out new and different approaches. My resolution is to be more open to new thoughts, new ideas, and new ways to provide value. My hope is that the members will join me in this new perspective.

If you have an idea, speak out!
Happy New Year!

Stephen June, PMP
2011 President

2012 Election Results



Your chapter has completed the elections for the **2012 Board of Governors**.

Dave Cornelius (left), **Adam Khamseh** (center), and **Cindy Pham** (right) have been elected as your governors. The fourth place candidate was Tariq Shaikh.

We had 285 voters, approximately 13 percent of the chapter, voting in this election. According to our bylaws, ten percent of the membership must vote to have a valid election.

The next steps will be for the continuing governors and the new governors to meet and decide who will be taking what positions going forward, as defined in our bylaws.

Once that occurs we will go into the strategic planning cycle along with the staged transition until the new board begins their work at midnight on March 31, 2012.

Sylvan Finestone, PMP

Aloha . . .

The PMI-OC board members and chapter leaders are in for a treat this year. **The PMI® Region 7 Leadership Summit will be held in HAWAII.**

Region 7 includes chapters in California, Nevada, Arizona, New Mexico, and Hawaii. The PMI Honolulu chapter will host the event for the very first time on March 16

through 18 at the Ala Moana Hotel.

So, pack your bikini, shades, and sunscreen, and get ready to have a great time as you share leadership and professional skills with your peers.

Watch www.pmi-oc.org and www.pmi-hnl.org for details.

New Members

Asad Abu-Tarif
 Virgil Basa
 Beverly Bell
 Charles Blevins
 Cory Bykoski
 Michael Carpentier
 John Creger
 Jerry Criner
 Andrea Crowe
 Angela Cruz
 Fred DuCoeur
 Jason Edwardson
 Shahar Feldman
 Amy Gill
 Myra Gomez
 Lisa Hazelton
 Somaly Heng
 Josephine Hernaez
 Stacie Hill
 Stephen Johnson
 Thomas Keddtt
 Virginia Kricorian
 Joshua Lavers
 Thu Steph Le
 Karen Linden
 Veronica Linden
 Douglas Pang
 Debra Penrod
 Tap Pham
 Abdul Qadeer
 Patricia Rae
 Patrick Resseguie
 Monica Robledo
 Zahida Sharief

Liza Fernandez
 Smith
 Mark Tang
 Mark Thomson
 Patricia Weaver
 Zackery Welch
 Sheila Yoon

New PMPs

Edward Frondoso
 Kelly Fujikawa
 Fredrick Ho
 Shreekant Khare
 Esmeralda
 Pagdilao
 Debra Penrod
 Patrick Resseguie
 Adrienne Turley
 Dayle Withers

Next PMI-OC Orientation Meeting January 18, 2012

Welcome

to the Project Management Institute-Orange County Chapter

You have taken the first step toward managing your professional career network and developing relationships with local, knowledgeable project managers and like-minded professionals. You are invited to join the PMI-OC Orientation Meeting.

When:

Wednesday

January 18, 2012

6:00 p.m. to 8:30 p.m.

Registration will begin, and food will be served

at 6:00 p.m.

Program starts at 6:30 p.m.

Where:

Brandman University

16355 Laguna Canyon Road
Irvine, CA 92618

Cost:

None. Parking is free.

Questions:

membership@pmi-oc.org

[Click here for more information and to register.](#)

Information Technology

Website Event Editor

Set up events on the website following a predefined schedule.

Membership

Membership Director

Implement PMI-OC's operation plan for membership growth, retention, and volunteer program.

Volunteer Chair

Solicit new volunteers; collect volunteer information from chapter events; inform volunteer coordinator and BOG of new volunteers; route volunteers to ambassador lead; prepare classified ads for website, *Milestones*, and meetings; present volunteer of the month/year at monthly meetings.

Communications

E-Blast Manager

Manage content and layout with Constant Contact.

Marketing Materials Brand Mgr.

Monitor and maintain the PMI® brand standards.

Internal Marketing

Milestones Photographers

Need experienced and creative photographers for PMI-OC events.

EARN PDUs.

Milestones Contributors

Write reviews of attended chapter events: dinner meetings, ATS, etc.

EARN PDUs.

Programs

Dinner Meeting Chair

Plan/coordinate dinner meetings.

Dinner Meeting Coordinator

Transport, set up, and troubleshoot audio-visual equipment.

Programs

Dinner Meeting Coordinator

Print and deliver name badges for dinner meetings.

Finance

Events Registration

Attend monthly dinner meetings and assist with attendee check-in.

External Collaboration

Advertising and Sponsorship

Need chair and volunteers to manage sponsorship options.

Marketing Coordinator

Liaison between internal marketing and external advertisers and sponsors.

Advertising and Sponsorship

Business Development

Contact corporations and educational institutions for advertising and sponsorship.

Career Opportunity Coordinator

Attend monthly dinner meetings and connect attendees with active recruiters.

Administration

Knowledge Mgmt. Analyst

Define repository structure, storage format, naming conventions.

Deputy Dir. of Administration

Manage operations, including repository, board meetings, etc.

Strategic Programs Director

Support new initiatives in the programs area.

Speaker Coordinator for ATS

Find speakers for the four hour monthly ATS

[Click here](#) for details.

At the December Meeting



Volunteer Michelle Beausoleil at one of the Spark of Love toy drive tables.

The **SPARK OF LOVE**

toy drive was once again the highlight of our annual December holiday dinner meeting.

Through our partnership with the Orange County Fire Department, chapter members were able to brighten Christmas for deserving children.

Current PMI-OC President Stephen June and Past President Sylvan Finestone welcomed the Costa Mesa Fire Department, represented by Brenda Emrick (above, center) and Fire Captain Chris Brimhall, with several tables full of new donated toys.

Brenda discussed the importance of the Spark of Love toy drive and

how PMI-OC efforts will be combined with others throughout the county, including the US Marine Corps Toys for Tots Program, Orange County Social Services, Orange County Firefighters, and others.

All donations are trucked to a central distribution center from which they are taken to smaller centers and given to underprivileged children in Orange County.



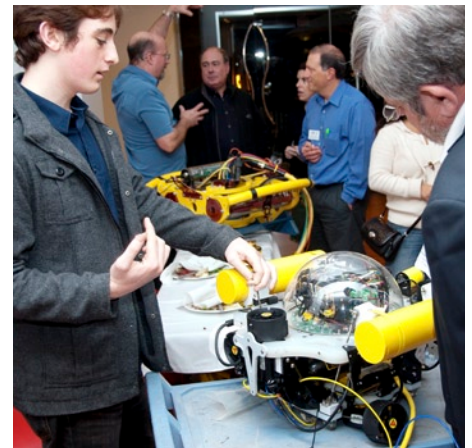
Dinner attendees met other participating firefighters, including Doug Prochnow, Lou Steiner, Intern Mike Ruhl, and Joel Brant.

PMI-OC is a proud partner of this program and is privileged to assist in the collection of toys and to help improve the lives of all children in Orange County.

Next >>

At the December Meeting

Students from Long Beach City College presented their award winning **Underwater Remotely Operated Vehicle (ROV)** project.



Under the direction of Scott Fraser, Electrical Technology Department Chair (above), the students presented their current project, new designs, and their award from the Marine Advanced Technology Center ROV contest.

The Marine Advanced Technology Center coordinates this annual international student competition. Recent LBCC student projects topped competitors from institutions as prestigious as Michigan Institute of Technology.

Next >>

At the December Meeting



At the end of the evening, Alvin Joseph conducted the customary raffle drawings, and Stephen June presented the annual President's Awards to Deborah Cantwell and Rehan Tahir for their work on the gopmi-oc.org website.

This new site will act as a supplement to the current chapter site, focusing on external collaboration and highlighting chapter value to corporate interests.

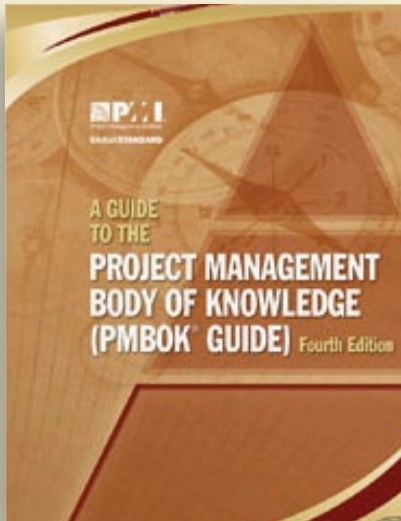
Joe Parker, PMP



- The beautiful Wyndham tree
- Mary Kopinski at the registration desk
- Joe Parker networking with an attendee.
- Buffet dinner at the Wyndham's Silver Trumpet restaurant

Photos on pages 5-7
by Jack Roth, PMP

This workshop will use the PMBOK® Guide–Fourth Edition study materials and is intended for anyone who wishes to achieve their PMP certification,



who meets the requirements as identified by PMI® AND has studied the recommended project management literature, specifically, the PMBOK Guide–Fourth Edition.

Before the first day of class:
We recommend that each participant purchase a copy of the PMBOK Guide–Fourth Edition®. Cost is around \$40 on Amazon.com. We also recommend that you read the first three chapters and be prepared to discuss them in class.

Note: *This course is NOT intended to teach the participant project management or to impart project management industry experience. Its primary purpose is to prepare the participant for the PMP exam based on the PMI identified domains and PMI recommended preparation material.*

PMI-OC Announces Its **Winter 2012 PMP Exam Prep Workshop** Seven Saturdays Beginning January 28

This workshop will help you prepare for exam success and provide the eligibility requirement of 35 contact hours in project management education. Participants will receive a classroom discussion

guide, study questions on CD-ROM, and gain access to additional study material.

The first class on January 28 will be an orientation session.

When: Seven Saturdays
 from 8 a.m. until 5 p.m.
January 28
Half Day Orientation

Feb 04	Feb 18	Mar 03
Feb 11	Feb 25	Mar 10

Where: Vanguard University
 55 Fair Drive
 Costa Mesa, CA 92626

Cost: The workshop fee is per participant, payable at the time of registration.

PMI-OC Member Referral Program

Refer a friend to our PMP Exam Prep classes, and receive either a free dinner meeting or advanced topic seminar registration. That's a cost savings of up to \$45 and as many as four PDUs.

Click here to download a flyer to share with a friend or colleague.

In Advance:

PMI-OC Members	\$ 750
Non Members	\$ 850

At the Door:

PMI-OC Members	\$ 850
Non Members	\$ 950

Corp. Discount*	\$ 600
	per person

**Register three or more people from the same organization for only \$600 each. That's a savings of \$150 each. Contact finance@pmi-oc.org to register your group and take advantage of the corporate discount.*

Click here to register

Project Portfolio Management Easily Applied

Joe Brannon of the Management Institute of Southern California, gave us an excellent reason to attend both the monthly dinner meetings and advanced topic seminars. As the speaker at both events, he proved that his presentation became more valuable by attending both.

Joe's presentation about portfolio management, which he defines as "a dynamic decision process where project lists are continually updated and revised; new projects are evaluated, selected, and prioritized against existing projects; existing projects may be accelerated, cancelled, or de-prioritized; and resources are allocated and re-allocated in alignment with organizational strategic objectives."

Joe identified the purposes of portfolio management:

- Tracking active and inactive projects.
- Reducing uncertainty by determining how projects add value to organizational goals.
- Obtaining clearer understanding of active project status.

Joe pointed out that many organizations don't know what



projects are underway, let alone how they relate to each other or the organization's goals, and that a list of active projects may be insightful to senior management. In addition, with effective portfolio management, project

priorities and resources can be adjusted to align with organizational priorities.

After the first hour, we broke into small teams and practiced prioritizing and ranking projects. As part of the exercise we used sample worksheets, which we took home and used.

During our projects we had to define the strategic objectives associated with the case study being used. Our strategic objectives had to be "future looking, affirmative, concise, realistic, on point, and measurable," with measurable being the most

Next >>

<< Previous

important characteristic. If you can't measure the objective, how do you determine if you have succeeded?

withdraw or modify their request voluntarily

- If there is no stated goal, it doesn't matter where you go.



Next, we used several factors such as cost, risk, return, priority, and organizational alignment to rank our strategic objectives.

In some cases, the interesting outcome was that objectives that appeared as low ranking became high ranking because of organizational alignment or as a required predecessor to other projects.

Recommended policies:

- When asked to add a new project or change the scope of an existing project, never say no; always give options. This allows the person to



- Hire professionals to cover tasks when you don't have time or experience.
- Align all projects with the company's culture.

Jack Roth, PMP

Photos by Sandeep Dighe, PMP

Member Survey

PMI-OC is conducting its annual survey and we are asking you, the chapter members, for your input. We need your feedback to provide better service to you.

Please [click here](#) to participate in the survey.

Scholarship Available

Each year, PMI-OC sponsors a \$3,000 scholarship in memory of Charles Lopinsky, PMP, PMI Fellow. This scholarship is awarded through the PMI® Educational Foundation and is open to students who are Orange County residents pursuing an undergraduate or advanced degree in project management.

[Click here for application.](#)
Deadline is June 1, 2012.

Self-Paced Online Course



PMI-OC has partnered with Core Performance Concepts to bring you this self-paced on-line project management course.

This course can be taken any-time and anywhere: your couch, the beach, your lunch hour, etc.

The program is intended for anyone who wants to understand the fundamentals of project management and may be thinking about becoming a PMP® or PMPs who want a refresher on fundamental concepts.

There are eight modules in the series for three PDUs per module; that's a total of 24 PDUs.

1. Project Management Overview
2. Starting the Project
3. Project Planning Basics
4. Project Estimating and Risk
5. Developing Project Schedules
6. Project Communications
7. Leading the Project
8. Monitoring, Controlling, and Closing the Project

Registration will be available through June 1, 2012.

[Click here](#) for more information and to register.

Value Proposition

We want to herald your success!

The 2012 Project of the Year selects the first, second, and third best projects completed in 2011 through a simple nomination process.

If you are a leader responsible for successful projects in your organization, this is a great opportunity to be honored and recognized for the hard work of your team. Your team will see you as a hero for acknowledging their efforts.

The 2012 POY value proposition is created to highlight your achievements. It begins by telling more than 22,000 Orange County business leaders that you and your company did the best project management project in 2011.

Next, a dinner event is held in your honor, and your friends along with a few hundred guests are invited to honor

your success. At the event, you get to share the secret sauce and best practices used to win the 2012 POY Award.

We follow this by highlighting your success on our website, in the *Milestones* publication, and through our social media channels.

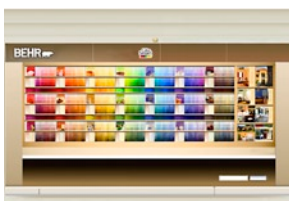
But wait, there's more . . . The first, second, and third best projects receive \$1,650, \$1,400, and \$900 respectively in new knowledge services from PMI-OC.

With that said, be "The Best Darn OC Project" and win the 2012 POY Award by visiting www.pmi-oc.org and nominating your project and team.

Remember, you can't win if you don't apply. I am cheering for you because you are valuable!

Dave Cornelius, PMP
Director of External
Collaboration and Marketing

Recent PMI-OC Project of the Year Awards



2009: Behr Paint



2010: The Boeing Co.



2011: So Cal Edison

Nominations Open January 2



Deadline for Nominations

Preliminary chapter level nominations are due no later than March 12, 2012. They are to be submitted to PMI-Orange County Chapter.

Who Should Participate

Projects from throughout the world are encouraged to participate, regardless of size, industry type, or location. PMI® affiliation is not necessary.

Who Can Nominate

Anyone. Self nominations are welcome. Nominations should be made to PMI-OC.

[Click here](#) to download a flyer.



2012 Project of the Year

The PMI-OC 2012 Project of the Year (POY) Award will recognize the best project management projects in Orange County.

The top three projects will be selected based on the greatest benefit to stakeholders and the quality of project management best practices. **Participation is free!**

Prizes

- First place: Three free PMI-OC professional development products, a \$1,650 value.
- Second place: Two free PMI-OC professional development products, a \$1,400 value
- Third place: One free PMI-OC professional development products, a \$900 value.

Key Dates

- **January 2, 2012:**
Nominations open
- **March 12, 2012:**
Nominations close
- **April 9, 2012:**
Finalist determined
- **May 14, 2012:**
Finalist announced
- **June 12, 2012**
Presentation and recognition at PMI-OC dinner meeting

Recognition

- Presentation and recognition dinner to honor first, second, and third place winners
- Article in *Milestones* for the first place winner
- Winners listed on the PMI-OC website
- Banner ad on the PMI-OC website for the first place winner
- Ad in the *Orange County Business Journal* announcing the first place winner
- Video presentation of the first place winner's interview, available on the PMI-OC website and *YouTube*.

PDF Downloads

- [Read Me First](#)
- [Nomination Guidelines](#)
- [Eligibility Form](#)
- [General Information Form](#)
- [Nomination Checklist](#)

For more information

- [Create an account, sign in](#)
- E-mail: POY@pmi-oc.org

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University of California, Irvine is among the top 50 universities in the nation, and 12th among all public universities.

—U.S. News & World Report



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Su11-63 OC

Reach Higher

Choose the CSULB Project Management (PM) Certificate That's Right for You!



PM Essentials: Perfect for project team managers, stakeholders, and anyone managing a project. Includes a course on MS Project. Weekdays beginning February 21 or Saturdays beginning March 10.

PMP® Bootcamp: One-week course that is ideal for those seeking a more formalized approach to PM or PMP®/CAPM® exam preparation. Begins January 9.

PM Master's Forum: For those wanting to take their PM skills to the next level, even if they already are a PMP®. Apply best practices, conduct project status reviews, and serve as the project review authority. Once a month on Saturdays for half a day.

For more information, click [here](#).



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- Network with successful project managers and other professionals.
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- Strengthen interviewing techniques.
- Employ effective communication.
- Enhance listening skills.
- Increase productivity.
- Learn hands-on leadership and communication skills in a supportive environment offering guidance and recognition.
- Improve your ability to organize team meetings.
- Gain valuable experience in delivering presentations. Receive and give effective evaluations: essential skills for project managers and professionals.

Be our guest and attend one of our meetings.

Mondays, 7:00-8:30 pm
Carrows Restaurant
16931 Magnolia
Huntington Beach 92647

[Click here for map.](#)

Meeting Schedule

January 09
January 23
January 30

Learn more at:
www.ocprojectmasters.org



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Milestones

September 2011
No. 8, Volume 23

www.pmi-oc.org | www.pmi.org | | | |

Viewing Milestones

You may have downloaded this issue of *Milestones*, or you might be viewing it online.

Online Viewing

Click on the image at the right for the *Milestones* image on the PMI-OC website. Then click on the *Milestones* cover, and view the entire issue online.



Download

Click here to download the current issue. Bookmark or save the link below and check near the first of each month for the latest version.

www.pmi-oc.org/associations/8871/files/MS-current-sm.pdf

January 7, 2012

Effective Client Interactions and Negotiations



Presented by
Eric Gildenhuis

Seminar topics will include: an introduction and review of the critical success factors and framework for effective client interactions and negotiations. At the end of the session, you will understand the components of effective business communications and be able to apply the methodology to real situations

Eric has over 20 years experience creating and managing international software sales, marketing, and services operations. He has held senior positions in both national and international companies, and has recently been coaching international sales teams.

February 4, 2012

Facing Conflict with Flexibility



Presented by
Margaret Meloni, PMP

Identify the best use for your conflict resolution style and know when to use a style other than your own.

Develop and test your conflict resolution flexibility plan. Play the "conflict style match game," and practice flexibility.

Margaret Meloni is an executive coaching consultant who supports IT professionals with the human side of project management. Margaret is a frequent contributor to *Milestones* and guest speaker at PMI-OC events.

Where:
Vanguard Univ.
55 Fair Drive
Costa Mesa 92626
Four PDUs each

When:
Saturday, Jan 7, 2012
8:00 a.m. to 12.00 p.m.
Saturday, Feb 4, 2012
8:00 a.m. to 12.00 p.m.

Cost:
In advance:
\$45 members, \$50 non-members
At the door: \$60 for both

[Click here](#) for Jan 7 details and reistration
[Click here](#) for Feb 4 details and registration.

PMI Orange County MILESTONES

January 2012, Vol. 24, No. 1

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Self-Paced Online Course

See page 11.

[Registration open until June 1, 2012](#)

Jan 7 ATS Eric Gildenhuis

Effective Client Interactions and Negotiations

At Vanguard University

See page 17. [Click here to register.](#)

Jan 9 OC Project Masters Mtg.

Weekly meetings: Mondays, 7:00 pm at Carrows, Huntington Beach. No meetings on third Monday of the month.

See page 15.

Jan 10 Dinner Meeting

Lindon Crow, "Does Your Thinking Limit Your Success?"

At The Wyndham Orange County

[Click here to register.](#)

Jan 18 Member Orientation

At Brandman University

[Click here to register.](#)

Jan 28 PMP Exam Prep Workshop

Orientation, at Vanguard University

See page 8. [Click here to register.](#)

Feb 4 ATS Margaret Meloni

"Facing Conflict with Flexibility"

At Vanguard University

See page 17. [Click here to register.](#)

Feb 4 PMP Exam Prep Workshop

Session 1, at Vanguard University

Feb 11 PMP Exam Prep Workshop

Session 2, at Vanguard University

Feb 14 Dinner Meeting

John Tonsick, CPA, CPE

"The Fight Against Fraud"

At The Wyndham Orange County

Feb 18 PMP Exam Prep Workshop

Session 3, at Vanguard University

Feb 22 Networking Event

At Claim Jumper, Costa Mesa

[Click here to register.](#)

Feb 25 PMP Exam Prep Workshop

Session 4, at Vanguard University

Mar 3 ATS Prashant Kulkarni

"Best Practices for Program Management Processes"

At Vanguard University

[Click here to register.](#)

Mar 3 PMP Exam Prep Workshop

Session 5, at Vanguard University

Mar 10 PMP Exam Prep Workshop

Session 6, at Vanguard University

Mar 12 POY Nominations Close

Hurry, this is your last chance to submit your project. Win prizes and recognition for project excellence.

Mar 13 Dinner Meeting

Sylvan Finestone

"Project Management:: A View of the Future"

At The Wyndham Orange County

Mar 16-18 PMI Region 7

Leadership Summit, Honolulu, HI

See page 3.

Mar 21 Member Orientation

At Brandman University

Events may be subject to change.



Project Management Institute
Orange County Chapter, Inc.
P. O. Box 15743, Irvine, CA 92623-5743